FACTORS AFFECTING THE ADOPTION OF ONLINE NEWS BY CUSTOMERS OF ANAMBRA STATE TELEVISION BROADCASTING STATION, NIGERIA

 $\mathbf{B}\mathbf{y}$

EMMANUEL CHUKWUNONSO EZEUDE



INFRASTRUCTURE UNIVERSITY KUALA LUMPUR

Project Paper Submitted in Partial Fulfilment as Requirement for Master in Communication in the Faculty of Arts, Communication and Education **IUKL**

2017

Abstract of project paper presented to the Senate of Infrastructure University Kuala Lumpur in Partial Fulfillment of the Requirement for the Master in Communication

FACTORS AFFECTING THE ADOPTION OF ONLINE NEWS BY CUSTOMERS OF ANAMBRA STATE TELEVISION BROADCASTING STATION, NIGERIA

Ву

Emmanuel Chukwunonso Ezeude

October 2017

Chair: Prof. Dr. Faridah Ibrahim

Faculty of Arts, Communication and Education

Online news has become one of the major channels for people in the developed and developing countries to shape their views of the world. Online news has not only reduced the market of newspapers; they also are becoming threat to the TV industry. However, the issue of how to create a successful, widely adopted online news has remained ambiguous. In this study, the aim is to investigate the Factors affecting the adoption of online news by customers of Anambra state television broadcasting station, Nigeria. This research is using quantitative approach. The Technology Acceptance Model (TAM) was used to assess the identified factors. The sample was drawn using simple random sampling method. The sample of the study was 333 customers of Anambra state television broadcasting station, Nigeria. (A questionnaire was used in this study to collect the data from customers of Anambra state television broadcasting station, Nigeria). The findings of this study found that innovativeness, usefulness, and ease of use are significantly influencing customers of Anambra state television broadcasting station, Nigeria to adopt the online news.

Findings implied that customers of Anambra state broadcasting station would easily adopt online news if all factors such as Innovativeness, Usefulness and Ease of use are properly put to place in the creation of online news.

ACKNOWLEDGEMENT

First of all, I would like to extend my appreciation, especially to the following.

Thank God for the wisdom and perseverance that he bestowed upon me during this final research project, and indeed, throughout my life and his acceptance of my prayers. My gratitude and praises goes to him for giving me the strength to reach this level and to record success in my research study. I would like to express my genuine gratitude to my supervisor Prof. Dr. Faridah Ibrahim for her guidance and advice through this dissertation to make the research study successful.

I would like to extend my regards and thanks to those who supported me during this research project especially to Ms. Hazlin, Ms. Zaffan and all my friends who stood and encouraged me to undertake the master's program. The experience has been interesting and rewarding one. Lastly, my profound gratitude to my parents and siblings for their support and prayers during this hectic stage of education. My appreciation also goes to all lecturers and friends that I met during my stay with IUKL.

APPROVAL

This project paper was submitted to the Senate of Infrastructure University Kuala Lumpur (IUKL) and has been accepted as partial fulfilment of the requirement for the degree of Maser in Communication. The members of the project paper Examination Committee were as follows:

Prof. Dr. Faridah Ibrahim

Professor

Faculty of Arts, Communication and Education
Infrastructure University Kuala Lumpur
(Supervisor)

Madam Kho Suet Nie

Senior lecturer

Faculty of Arts, Communication and Education Infrastructure University Kuala Lumpur

(Internal Examiner)

A To

Velue Orinesald Kings Trunk

(Associate Professor Dr. Manal Mohsen Abood, PhD)

Director

Centre for Postgraduate Studies

Infrastructure University Kuala Lumpur (IUKL)

DECLARATION

I Em	nmanuel	Chukwunonso	Ezeude	certify	that	this	project,	entitled	"Factors
affec	ting the	adoption of on	line new	s by cu	stom	ers o	f Anamb	ra state	television
broadcasting station, Nigeria" is the product of my own research and work, any									
ideas	, quotati	on from the w	ork of t	he othe	r peo	ple v	vhich alr	eady pu	blished or
otherwise are fully acknowledged in accordance with the standard referring practices									
of the	e discipli	ne.							

Signature:
Emmanuel Chukwunonso Ezeude

TABLE OF	CON	TENT		Page
ABSTRACT			ii	
ACKNOWLEDGEMENT				iv
APPROVAI	<u>.</u>			v
DECLARA	ΓΙΟΝ			vi
TABLE OF	CON	TENT		vii
LIST OF TA	ABLE	S		ix
LIST OF FI	GUR	ES		X
CHAPTER				
1	INT	RODUC'	TION	1
	1.1	Backgro	ound	1
	1.2	Problen	n Statement	2
	1.3	Stateme	ent of the Problem	3
	1.4	Researc	ch Objectives	4
	1.5	Signific	cance of the Study	4
	1.6	Scope of	of the Study	4
	1.7	Definiti	on of Terms	5
		1.7.1	The Technology Acceptance Model (TAM)	5
			(Technology Adoption)	
		1.7.2	Innovativeness	5
		1.7.3	Intention to Use	5
		1.7.4	Perceived Usefulness	6
		1.7.5	Perceived ease-of-use	6
	in	1.7.6	Online News	6
	1.8	Structur	e of this Study	7
2	LIT	ERATU	RE REVIEW	
	2.1	Introduc	etion	8
	2.2	Online l	News	8
	2.3	Previou	s Studies	9
	2.4	Literatu	re Review on Tam Theory	11
	2.5	Technol	logy Acceptance Model (tam)	13

	2.5.1 Innovativeness	14
	2.5.2 Perceived Usefulness/Perceived Ease of	Use 15
	2.5.3 Intention to Use (IU)	15
	2.6 Research Model	16
	2.7 Summary	16
3	METHODOLOGY	
	3.1 Introduction	18
	3.2 Research Design	18
	3.3 Population and Sampling	19
	3.4 Sampling Frame	19
	3.5 Questionnaire Instruments	19
	3.6 Operational Definitions	20
	3.6.1 Innovativeness	20
	3.6.2 Intention to Use	21
	3.6.3 Perceived Usefulness	21
	3.6.4 Perceived Ease-of-use	21
	3.7 Data Gathering	22
	3.8 Data Analysis	22
	3.9 Validity	22
	3.10 Pilot Study	23
	3.11 Time Scale	23
	3.12 Summary	24
4	DATA ANALYSIS AND FINDINGS	
	4.1 Introduction	26
	4.2 Demographic Analysis	26
	4.3 Data Screening	27
	4.4 Replacing Missing Values	27
	4.5 Univariate Outliers	28
	4.6 Assessment of the Data Normality	29
	4.7 Exploratory Factor Analysis (EFA)	30
	3.8 Hypotheses Testing	33

4.9	Summary	36			
DIS	CUSSION AND CONCLUSION				
5.1	Introduction	37			
5.2	Discussion of the Findings	37			
5.3	Implications of the Study	39			
	5.3.1 Theoretical Implication	39			
	5.3.2 Practical Implication	39			
5.4	Limitations	39			
5.5	Recommendations and Future Research	40			
5.6	Conclusion	40			
RE	FERENCES	41			
API	APPENDIX A				
API	PENDIX B	50			

LIST OF TABLES

		Page
Table 3.1	Instrumentation from Established Items	20
Table 3.2	The stability of the instrument (Cronbach's alpha) for	23
	the variables of the study	
Table 3.3	Time Scale of the Study	24
Table 4.1	Demography of the respondents	26
Table 4.2	Missing values	27
Table 4.3	Result of Univariate Outlier Based on Standardized	28
	values	
Table 4.4	Assessment of Normality for the items	29
Table 4.5	KMO and Bartlett's Test	30
Table 4.6	Factor Loading for each Item Loaded on Different	30
	Construct along with Scale Reliability	
Table 4.7	Mean Score of Items	32
Table 4.8	Correlation Matrix	32
Table 4.9	Impact of Innovativeness on Perceived Usefuless	33
Table 4.10	Impact of Innovativeness on Perceived Ease of Use	34
Table 4.11	Impact of Ease of Use on Perceived Usefulness	34
Table 4.12	Impact of Innovativeness on Perceived Usefuless	35
Table 4.13	Impact of Ease of Use on Intention to Use	35
Table 4.14	Summary of the Hypotheses	36

LIST OF FIGURES

		Page
Figure 1.1	Structure of the	7
Figure 2.1	Technology acceptance model	14
Figure 2.2	Research model	16

CHAPTER 1

INTRODUCTION

1.1 Background

The advent of new information and communication technologies has brought forth a set of opportunities and challenges for traditional media professions, especially the area of news journalism and broadcast. Much of the world's information is becoming computerized (Lee et al, 2014). This challenging new context includes new technologies to basic communication processes such as human perception, cognition, and expression (Salman et al., 2011). Online news has become one of the major channels for people in the developed and developing countries to shape their views of the world (Auchard, 2006; Mabweazara et al, 2014). Online news has not only reduced the market of newspapers (Flavian and Gurrea, 2006), they also are becoming threat to the TV industry (BBC/Reuters, 2006). However, the issue of how to create a successful, widely adopted online news has remained ambiguous (Sullivan, 2006). Practitioners often have no choice but to adopt a "trial and error" approach in developing online news services, which can result in negative experiences and disappointments among users.

It is obvious that the adoption of information technology is an important parameter in news. But in order to motivate the concept of online news in Anambra state television broadcasting station the customers should be adopt the online news. This project will study the factors that could affecting the adoption of online news by customer of Anambra state television broadcasting station. On 17 May 1991, the Geneva-based research institute CERN released the World Wide Web standard. In May 1992 Chicago Online, the first newspaper service on America Online, was launched by the Chicago Tribune in the United States (Carlson, 2001). As of April 2001, the database of U.S.-based Editor & Publisher Interactive contained 12,878 records of online news media. These journalistic ventures are defined as: "All media with a Web presence. You will find associations, city guides, magazine, newspaper, news services and syndicates, radio and television Web sites in the new database" (E&P Media links, 2001). At the

References

- Ajzen, I., (1991). The theory of planned behavior. *Organizational behavior and human decision process* 50 (2), 179–211.
- Allan, S. (2012). Online news reporting of crisis events: Investigating the role of citizen witnessing. *The handbook of global online news*, 329-352.
- Alotaibi, M. B. (2014). Exploring users' attitudes and intentions toward the adoption of cloud computing in Saudi Arabia: an empirical investigation. *Journal of computer science*, 10(11), 2315-2329.
- Al-Somali, S. A., Gholami, R., & Clegg, B. (2009). An investigation into the acceptance of online banking in Saudi Arabia. *Technovation*, 29(2), 130-141. at http://iml.jou.ufl.edu/carlson/professional/new_media/, accessed 20 March 2001.
- Barua, A., Chellappa, R., & Whinston, A. B. (1995). Creating a collaboratory in cyberspace: theoretical foundation and an implementation. *Journal of Organizational Computing and Electronic Commerce*, 5(4), 417-442.
- Bradshaw, P., & Rohumaa, L. (2013). *The online news handbook: skills to survive and thrive in the digital age.* Routledge.
- Carlson D.E., (2001). "Online timeline,"
- Chau, P. Y. (1996). An empirical assessment of a modified technology acceptance model. *Journal of management information systems*, 13(2), 185-204.
- Chu, A.Z.-C., Chu, R.J.-C., (2011). The intranet's role in newcomer socialization in hotel industry in Taiwan- technology acceptance model analysis. *The International Journal of Human Resource Management* 22 (5).
- Davis, F.D., (1989). Perceived usefulness, perceived ease of use, and user acceptance of information technology. *MIS Quarterly* 13 (3), 319–340.
- De Wolk R., (2001). *Introduction to online news: Publishing news and information*. Boston: Allyn & Bacon.
- DeLone, W. H., and McLean, E. R. (2003). The DeLone and McLean Model of Information Systems Success: A ten-year update. *Journal of Management Information Systems*, 19(4), 9-30
- Emmett, A., (2009). Networking news. American Journalism Review.
- Fishbein, M., & Ajzen, I. (2011). Predicting and changing behavior: The reasoned action approach. Boston: Taylor & Francis.

- Fishbein, M., Ajzen, I., (1975). Belief, Attitude and Behavior: An Introduction to Theory and Research Reading. *Journal of Consumer Psychology*. Massachusetts: Addison-Wesley Pub. Co, Co.
- Friend, C., & Singer, J. (2015). Online news ethics: Traditions and transitions. London: Routledge.
- Gefen, D. (2004). What makes an ERP implementation relationship worthwhile: Linking trust mechanisms and ERP usefulness. *Journal of Management Information Systems*, 21(1), 263-288.
- Gefen, D., & Straub, D. W. (1997). Gender differences in the perception and use of email: An extension to the technology acceptance model. *MIS quarterly*, 389-400.
- Ha, S., & Stoel, L., (2009). Consumer e-shopping acceptance. Antecedents in a technology acceptance model. *Journal of Business Research* 62 (5), 565–571.
- Hermida, A. (2012). Social news: exploring how social media is shaping news. *The handbook of global online news*, 309-328.
- Hong, S. (2012). Online news on Twitter: Newspapers' social media adoption and their online readership. *Information Economics and Policy*, 24(1), 69-74.
- Howard Chen, Y. H., & Corkindale, D. (2008). Towards an understanding of the behavioral intention to use online news services: An exploratory study. *Internet Research*, 18(3), 286-312.
- Hunter, M. G. (Ed.). (2009). Technological Advancement in Developed and Developing Countries: Discoveries in Global Information Management, IGI Global.
- Igbaria, M., Zinatelli, N., Cragg, P., & Cavaye, A. L. (1997). Personal computing acceptance factors in small firms: a structural equation model. *MIS quarterly*, 279-305.
- Jang, S. M., Park, Y. J., & Lee, H. (2016). Round-trip agenda setting: Tracking the intermedia process over time in the ice bucket challenge. Journalism, 1464884916665405.
- Jung, J., Chan-Olmsted, S., Park, B., & Kim, Y. (2012). Factors Affecting E-book Reader Awareness, Interest, and Intention to Use. *New Media & Society*, 14(2), 204–224
- Kenney, A. Gorelik, and S. Mwangi, (2000). "Interactive features of online newspapers," *First Monday*, volume 5, number 1 (January), at http://firstmonday.org/issues/issue5_1/kenney/, accessed 29 July 2005.
- Koegel, J. (2013). Use, but pay? Factors affecting the adoption of news websites among young adults. Rochester Institute of Technology.

- Kohut, A., Doherty, C., Dimock, M., & Keeter, S. (2010). *Americans spending more time following the news*. New York: Pew Research Center.
- Kuo, Y.-F., Yen, S.-N., (2009). Toward an understanding of the behavioral intention to use 3G mobile value-added services. *Computers in Human Behaviors* 25, 103–110.
- Lee, A. M., Lewis, S. C., & Powers, M. (2014). Audience Clicks and News Placement A Study of Time-Lagged Influence in Online News. *Communication Research*, 41(4), 505-530.
- Lee, H., Kim, D., Ryu, J., Lee, S., (2011). Acceptance and rejection of mobile TV among young adults: A case of college students in South Korea. *Telematics and Informatics* 28, 239–250.
- Lee, M. C. (2010). Explaining and predicting users' continuance intention toward elearning: An extension of the expectation—confirmation model. *Computers & Education*, 54(2), 506-516.
- Li, S. C. S. (2003). Electronic newspaper and its adopters: Examining the factors influencing the adoption of electronic newspapers in Taiwan. *Telematics and Informatics*, 20(1), 35-49.
- Li, S. C. S. (2003). Electronic newspaper and its adopters: Examining the factors influencing the adoption of electronic newspapers in Taiwan. *Telematics and Informatics*, 20(1), 35-49.
- Liao, C., Huang, Y. J., & Hsieh, T. H. (2016). Factors influencing Internet banking adoption. *Social Behavior and Personality: an international journal*, 44(9), 1443-1455.
- Liao, H. L., & Lu, H. P. (2008). The role of experience and innovation characteristics in the adoption and continued use of e-learning websites. *Computers & Education*, 51(4), 1405-1416.
- Lievrouw and Livingstone, S. (2002). The handbook of new media: Social shaping and consequences of ICTs. Thousand Oaks, Calif.: Sage.
- Lou, H., Luo, W., & Strong, D. (2000). Perceived critical mass effect on groupware acceptance. *European journal of information systems*, 9(2), 91-103.
- Mabweazara, H. M., Mudhai, O. F., & Whittaker, J. (Eds.). (2014). Online news in Africa: Trends, practices and emerging cultures. London: Routledge.
- Mahdizadeh, H., Biemans, H., & Mulder, M. (2008). Determining factors of the use of e-learning environments by university teachers. *Computers & Education*, 51(1), 142-154.

- Mallat, N., Rossi, M., Kristina, V., Oorni, A., (2009). The impact of use context on mobile services acceptance. *Information & Management* 46 (3), 190–195.
- Messner, M., Linke, M., Eford, A., (2011). Shoveling Tweets: An Analysis of the Microblogging Engagement of Traditional News Organizations. Working Paper.
- Middleberg and Ross S., (2001). Seventh Annual Middleberg/Ross Survey of Media in the Wired World. New York: Middleberg Euro RSCG.
- Midgely, D.F., Dowling, G.R., (1978). Innovativeness: the concept and its measurement. *Journal of Consumer Research* 4, 229–242.
- Petter, S., & McLean, E. R. (2009). A meta-analytic assessment of the DeLone and McLean IS success model: An examination of IS success at the individual level. *Information & Management*, 46(3), 159-166.
- Pliakos, (2002). Internet and journalists: The use of Internet in the Greek media. Athens: Panteion University, Department of Communication and Mass Media.
- Roca, J. C., & Gagné, M. (2008). Understanding e-learning continuance intention in the workplace: A self-determination theory perspective. *Computers in Human Behavior*, 24(4), 1585-1604.
- Rogers, E.M., (1995). Diffusion of Innovations, fourth ed. New York: Free Press.
- Salman, A., Ibrahim, F., Abdullah, M. Y. H., Mustaffa, N., & Mahbob, M. H. (2011). The impact of new media on traditional mainstream mass media. *The Innovation Journal: The Public Sector Innovation Journal*, 16(3), 1-11.
- Seddon, P. B., Kiew, M. Y. (1994). A Partial Test and Development of the DeLone & McLean Model of IS Success. *In proceedings of the 15th International Conference on Information Systems* (ICIS94), Vancouver, Canada.
- Seddon, P. B., Staple, S., Patnayakuni, R., and Bowtell, M. (1999). Dimensions of Information Systems Success. *Communications of the Association for Information Systems*, 2(20), 1-39.
- Sekaran, U., & Bougie, R. (2016). Research methods for business: A skill building approach. John Wiley & Sons.
- Selim, H. M. (2003). An empirical investigation of student acceptance of course websites. *Computers & Education*, 40, 343–360.
- Siapera, E., & Spyridou, L. P. (2012). The Field of Online News: A Bourdieusian Analysis1. *The handbook of global online news*, 77-97.

- Sindik, A., & Graybeal, G. (2011). Newspaper Micropayments and Millennial Generation Acceptance: A Brand Loyalty Perspective. *Journal of Media Business Studies*, 8(1), 69–85.
- Venkatesh, V. (2000). Determinants of perceived ease of use: Integrating control, intrinsic motivation, and emotion into the technology acceptance model. *Information systems research*, 11(4), 342-365.
- Wang, W. T., & Wang, C. C. (2009). An empirical study of instructor adoption of webbased learning systems. *Computers & Education*, 53(3), 761-774.
- Mbachu, D. (2003) "Changing Technologies and the Nigerian Media" in Akinfeleye, R.A. and Okoye, I. E. (Eds) Issues in Nigeria me dia history 1900 2000. Victoria Island: Malthouse Press pp 175 189
- Adedina, F. A.; Adeniyi, K. A.; and Bolaji, E.T. (2008) "The Internet and Mass Communication" in Mojaye, E. M.; Oyewo, O. O.; M'Bayo, R; and Sobowale, I. A. (Eds) Health communication, gender violence and ICTs in Nigeria. Ibadan: Ibadan University Press. Pp 297 309
- Gottfried, J., & Shearer, E. (2016). News use across social media platforms 2016. *Pew Research Center*, 26.
- Jiang, J. J., Klein, G., & Carr, C. L. (2002). Measuring information system service quality: SERVQUAL from the other side. *MIS quarterly*, 145-166.